

Sales Pipeline Report

As of: [Date] • Prepared by: [Name]



Total Pipeline Value	Weighted Pipeline	Avg Deal Size	Deals in Pipeline

Pipeline Stages:

Prospecting

Qualification

Proposal

Negotiation

Closed Won

Closed Lost

Deal Name	Company	Contact Person	Pipeline Stage	Deal Value	Probability (%)	Weighted Value	Expected Close Date	Days in Stage	Assigned Rep	Next Action
						0				
						0				
						0				
						0				
						0				
						0				
						0				
						0				
						0				
						0				
						0				
						0				
						0				
						0				
						0				
TOTAL				0		0				