



## End of Financial Year Analysis Report

hashmicro.com

### Report Information

**Company Name:** [Company]

**Financial Year:** [FY YYYY-YYYY]

**Prepared By:** [Name]

**Date:** [DD/MM/YYYY]

### Annual Income Summary

| Line Item                  | FY Actual       | FY Budget       | Variance        | % Variance |
|----------------------------|-----------------|-----------------|-----------------|------------|
| REVENUE                    |                 |                 |                 |            |
| Sales Revenue              | [Amount]        | [Amount]        | [Amount]        | [%]        |
| Service Revenue            | [Amount]        | [Amount]        | [Amount]        | [%]        |
| Other Income               | [Amount]        | [Amount]        | [Amount]        | [%]        |
| Less: Returns & Allowances | [Amount]        | [Amount]        | [Amount]        | [%]        |
| <b>Total Net Revenue</b>   | <b>[Amount]</b> | <b>[Amount]</b> | <b>[Amount]</b> | <b>[%]</b> |

#### COST OF GOODS SOLD

|                     |                 |                 |                 |            |
|---------------------|-----------------|-----------------|-----------------|------------|
| Total COGS          | [Amount]        | [Amount]        | [Amount]        | [%]        |
| <b>GROSS PROFIT</b> | <b>[Amount]</b> | <b>[Amount]</b> | <b>[Amount]</b> | <b>[%]</b> |

#### OPERATING EXPENSES

|                          |          |          |          |     |
|--------------------------|----------|----------|----------|-----|
| Selling & Marketing      | [Amount] | [Amount] | [Amount] | [%] |
| General & Administrative | [Amount] | [Amount] | [Amount] | [%] |
| Payroll & Superannuation | [Amount] | [Amount] | [Amount] | [%] |

|                             |          |          |          |     |
|-----------------------------|----------|----------|----------|-----|
| Depreciation & Amortization | [Amount] | [Amount] | [Amount] | [%] |
| Total Operating Expenses    | [Amount] | [Amount] | [Amount] | [%] |
| OPERATING INCOME (EBIT)     | [Amount] | [Amount] | [Amount] | [%] |
| Interest Income / (Expense) | [Amount] | [Amount] | [Amount] | [%] |
| Profit Before Tax           | [Amount] | [Amount] | [Amount] | [%] |
| Income Tax Estimate         | [Amount] | [Amount] | [Amount] | [%] |
| NET PROFIT (LOSS)           | [Amount] | [Amount] | [Amount] | [%] |

## Annual Balance Sheet Summary

| Line Item                     | End of FY | Start of FY | Change   |
|-------------------------------|-----------|-------------|----------|
| ASSETS                        |           |             |          |
| Total Current Assets          | [Amount]  | [Amount]    | [Amount] |
| Total Non-Current Assets      | [Amount]  | [Amount]    | [Amount] |
| TOTAL ASSETS                  | [Amount]  | [Amount]    | [Amount] |
|                               |           |             |          |
| LIABILITIES                   |           |             |          |
| Total Current Liabilities     | [Amount]  | [Amount]    | [Amount] |
| Total Non-Current Liabilities | [Amount]  | [Amount]    | [Amount] |
| TOTAL LIABILITIES             | [Amount]  | [Amount]    | [Amount] |
|                               |           |             |          |
| EQUITY                        |           |             |          |
| Share Capital                 | [Amount]  | [Amount]    | [Amount] |
| Retained Earnings             | [Amount]  | [Amount]    | [Amount] |
| TOTAL EQUITY                  | [Amount]  | [Amount]    | [Amount] |
| TOTAL LIABILITIES & EQUITY    | [Amount]  | [Amount]    | [Amount] |

## Key Financial Ratios – Year-End

| Category      | Ratio               | FY Actual | FY Prior | Industry Avg. |
|---------------|---------------------|-----------|----------|---------------|
| Profitability |                     |           |          |               |
|               | Gross Profit Margin | [%]       | [%]      | [%]           |
|               | Net Profit Margin   | [%]       | [%]      | [%]           |

|            |                         |         |         |         |
|------------|-------------------------|---------|---------|---------|
|            | Return on Equity (ROE)  | [%]     | [%]     | [%]     |
| Liquidity  |                         |         |         |         |
|            | Current Ratio           | [Ratio] | [Ratio] | [Ratio] |
| Efficiency | Quick Ratio             | [Ratio] | [Ratio] | [Ratio] |
|            | Inventory Turnover      | [Times] | [Times] | [Times] |
|            | Receivable Days         | [Days]  | [Days]  | [Days]  |
| Leverage   |                         |         |         |         |
|            | Debt-to-Equity Ratio    | [Ratio] | [Ratio] | [Ratio] |
|            | Interest Coverage Ratio | [Times] | [Times] | [Times] |

## Tax Reconciliation

| Item                                        | Amount          |
|---------------------------------------------|-----------------|
| Profit Before Tax                           | [Amount]        |
| Add: Non-Deductible Expenses                | [Amount]        |
| Less: Non-Taxable Income                    | [Amount]        |
| <b>Taxable Income</b>                       | <b>[Amount]</b> |
| Tax Rate                                    | [%]             |
| <b>Estimated Tax Payable</b>                | <b>[Amount]</b> |
| Less: Tax Credits / Offsets                 | [Amount]        |
| Less: Tax Already Paid (PAYG / Instalments) | [Amount]        |
| <b>Net Tax Payable / (Refund)</b>           | <b>[Amount]</b> |

## Authorization

**Prepared By:** [Name]

**Reviewed By:** [Name]

**Signature:**

**Date:** [DD/MM/YYYY]