

Sales Forecast Template

Forecast Period: [Enter Period] • Prepared by: [Name]



Total Forecast	Weighted Forecast	Best Case	Worst Case

Forecast Categories:

Commit — High confidence (>90%)

Best Case — Moderate confidence (60-90%)

Pipeline — Low confidence (<60%)

[illegible]

						0			
						0			
						0			
						0			
TOTAL				0		0			